

ΣΜΙΝΕΝΤ



A European Approach to the Future Technologies

ΣΜΙΝΕΝΤ



What is EMINENT ?

- ★ *project funded by the EC*
- ★ *virtual network of 6 national initiatives*
- ★ *to accelerate B2B for SMEs, working in the field of Micro- and Nanotechnologies*
- ★ *to strengthen the European competitors for the international markets*

What are the main objectives ?

- ★ *identify the problems of SMEs*
- ★ *convert into directed intentions*
- ★ *intensify international cooperation*
- ★ *represent the SME in all relevant international forums*

What are the main objectives ?

- ★ *instrument for information from EC to SMEs and vice versa*
- ★ *lobbying instrument*
- ★ *representation of SMEs*
- ★ *communication exchange forum*
- ★ *link to SMEs all over Europe*

What does EMINENT ?

- ★ *contacts to partners all over Europe*
- ★ *access to new markets, sales channels, research and development opportunities*
- ★ *possibility of sharing information*
- ★ *easy access to the new technologies and high-tech infrastructures*
- ★ *funding opportunities, marketing instruments, international expertise*

Concrete Actions

- ★ *analysis of the needs of the SMEs*
- ★ *to make use of the experiences of the 6 participants*

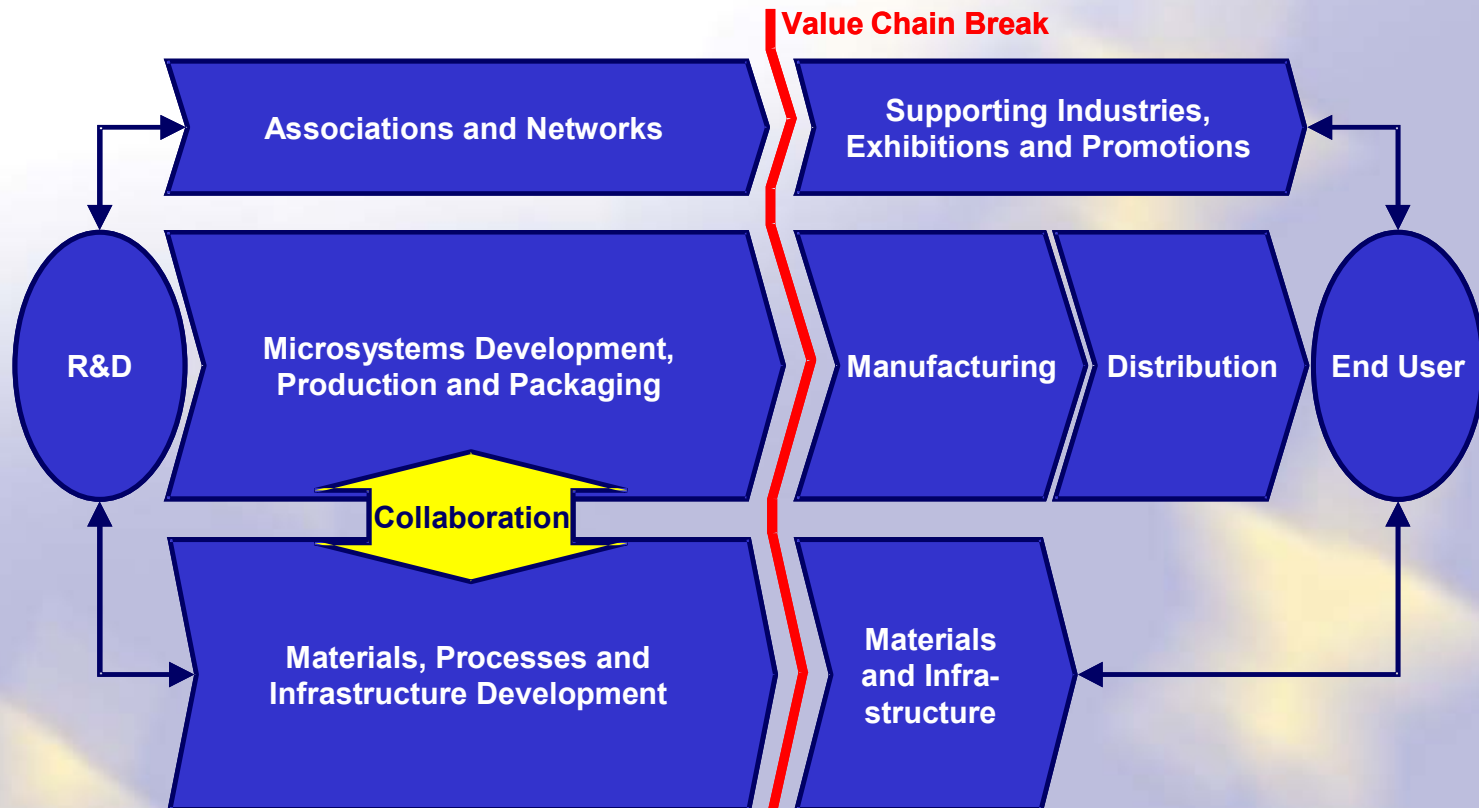
A Questionnaire showed the following SME relevant themes:

- ★ *identifying synergy potential in non M@NT markets*
- ★ *website linking to all relevant user/supplier sites*
- ★ *reliable market information*
- ★ *listing supply chain relevant themes*
- ★ *overview of national initiatives for M@NT*

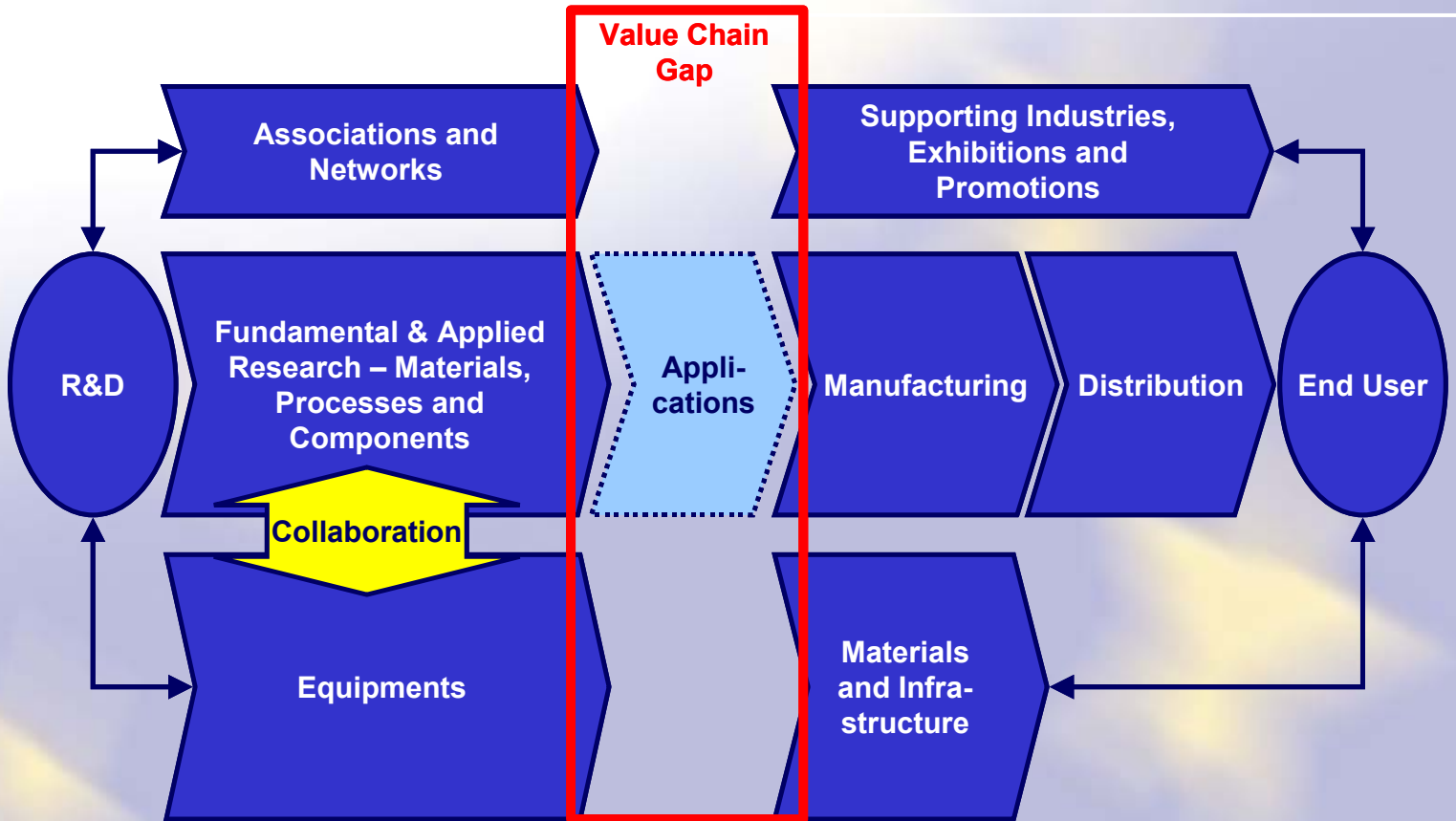
Information exchange

- ★ *relevant M@NT regions*
- ★ *existing M@NT organisations*
- ★ *EU initiatives and programmes*
- ★ *branch organisations (incl. links)*
- ★ *evaluation of all relevant M@NT websites*
- ★ *M@NT events, trade shows, seminars, etc.*
- ★ *possible financing routes for M@NT SMEs*

Results: The M@NT supply chain - An Example



Results: The M@NT supply chain - An Example



Consequences

- ★ *the collected information are published on our website*
- ★ *organisations and initiatives were contacted to establish further cooperation and information exchange*

Example: Life Science - WS October 29th

- ★ *contacted organisations: Niaba, BelgoBio, Biovalley, VBU, VCI, Bioregio, etc.*

Workshop Life Sciences meet Micro- and Nanotechnology, 29. Oct. 2003

- ★ *demonstrate the benefits of the Micro- and Nanotechnologies*
- ★ *describe already realised successful implementations of Micro- and Nanotechnologies*
- ★ *remove existing resentments in the Industry*
- ★ *describe the needs in the Life Science Industry*

Eminent participants

- ★ *Minac, Netherlands*
- ★ *MINT, Belgium*
- ★ *ADEMIS, France*
- ★ *Apte, Switzerland*
- ★ *OGMS, Austria*
- ★ *IVAM, Germany*

Contact

eminent@ivamnrw.com

www.eminent.ivamnrw.com